

Message Text

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ACTION COME-00

INFO OCT-01 EA-07 ISO-00 EB-05 RSC-01 DRC-01 /015 W

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R 210935Z NOV 73S

FM AMEMBASSY SINGAPORE

TO SECSTATE WASHDC 9672

UNCLAS SINGAPORE 4508

E.O. 11652: N/A

TAGS: BEXP

SUBJECT: BIC TRADE PROMOTION PROGRAM

REF: STATE A-9312

1. REFAIR REQUESTS TARGET INDUSTRIES REPORT BY DECEMBER 15. THIS ALLOWS LESS THAN ONE MONTH, DURING PART OF YEAR FSLS TRADITIONALLY USE UP THEIR REMAINING LEAVE, TO CONDUCT MINIMUM FIFTEEN MARKET REVIEWS. POST HAD PLANNED TO UPDATE TARGET MARKETS IN EARLY 1974 WHEN 1973 DATA AVAILABLE AND TO IMMEDIATELY PRECEDE TRADE OUTLOOK AND ECON TRENDS ARTICLES. IN ADDITION, SENIOR COMMERCIAW RESEARCH FSL RETIRES THIS MONTH TO BE REPLACED IN MID-DECEMBER. POST HAD PLANNED INVOLVE HIS REPLACEMENT IN TARGET MARKET UPDATE TO GIVE HIM ACROSS BOARD LOOK AT SINGAPORE MARKETS. WHILE POST CAN MEET DEADLINE WITH REWRITE AND STATISTICAL UPDATE, WE CONSIDER THIS A KEY STUDY IN OPERATION OUR ENTIRE COMMERCIAL PROGRAM AND WE DO NOT WANT TO DO PERFUNCTORY JOB.

2. THESE REQUESTS ON SHORT NOTICE ARE DIFFICULT FOR ANY POST BUT FOR SMALL POST LIKE SINGAPORE, THEY ARE PARTICULARLY DISLOCATING. POST HAS PROGRAMMED ITS OWN REPORTING AND ITS PROGRAMMABLE ACTIVITIES AHEAD ONE YEAR IN ORDER TO MEET INCREASING WORK LOAD AND TO MAXIMIZE INTER-RELATIONSHIPS OF ACTIITIES. WE BELIEVE MOST USDOC MARKET RESEARCH UNCLASSIFIED

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REQUESTS, DESK STUDIES AND TARGET MARKET REVIEWS

CAN ALSO BE PROGRAMMED AT LEAST YEAR IN ADVANCE AND
SHOULD BE ENTERED ON CERP OR SIMILAR TYPE SCHEDULE.

3. POST REQUESTS THREE MONTH EXTENSION ON DUE DATE
ON REFERENCED REPORT. IF THIS SERIOUSLY AFFECTS
BIC SCHEDULING THEN WE WILL ATTEMPT MEET DEADLINE
BUT REQUEST BUDGET FOR OVERTIME PAY OF \$400. RIGID
DEADLINE HOWEVER SUGGESTS APPROPRIATENESS THIS
AND SIMILAR REPORTS FOR INCLUSION IN CERP LIKE
REPORTING SCHEDULE.

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